

Global Capability – Local Expertise, Internationally Respected.

For nearly a quarter of a century ARCG automotive and finance industry sourced management have worked with Australian senior executives **providing superior strategies for oem & aftermarket new business development** for global markets and within Australia – both through organic growth and acquisition.

ARCG

AUSTRALIA

LONDON : DETROIT : MELBOURNE

What can we do for you...

trusted.

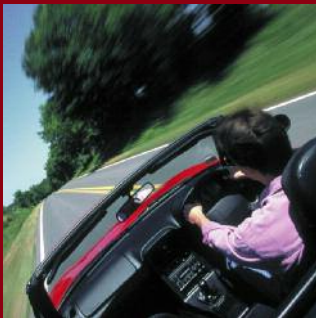


“...we have become trusted Worldwide”

Recognised as having an exceptional level of global contacts and outstanding client relationships throughout the vehicle and components industries, and with extensive global contacts with financial institutions. ARCG develops strategic solutions for new automotive business development - focus Europe, North America, the Pacific Rim and Australasia.

“...clients Worldwide take our advice”

For over a quarter of a century ARCG automotive and finance industry sourced management have worked with clients providing strategic solutions for new business development and maximised value - both through organic growth and acquisition.



“developing superior strategies assisting clients strengthen competitive positioning”

- Assisting competitive positioning
- New business opportunity identification
- Product, market & corporate assessment / strategy development
- Internationally recognised specialist M&A Practice

“... a team of automotive industry professionals second to none”

Founded in 1981 as ARMC and headquartered in London for Europe, the Group is entirely staffed by management drawn from the automotive vehicle and components manufacturing industries, oe and aftermarket. As a result the Group possesses both exceptional vehicle and component product application and use knowledge, and a clear strategic understanding of the inter-action of markets, vehicle and component competitors. Management involved in finance come primarily from an investment banking and leasing background, and all have been involved in automotive projects at ARCG for a number of years.

ARCG automotive industry sourced senior management has been responsible for control of either vehicle or component companies, or their divisions, and are well aware of the day-to-day operational pressures that can make time scarce for developing new business development strategies. Increasingly ARCG becomes recognised as an extension of management’s arm and implementing the way forward.



capable.



Global capability - local expertise - internationally respected

- 40% of business is European-wide, 30% North American, 30% Asian & Australasian
- Commitment and local experience in Australia since 1984

Operations opened as ARMC in Detroit in 1982, for Australasia from 1984 and Asia from 1994. Business with Australia grew with associated company services from Melbourne from 1999. ARCG has long had an affiliation with Richard Johns, Principle of Australian Automotive Intelligence, and an association with Glass's Information Services - Managing Director Santo Amoddio.



Serving the Australian vehicle, oe and aftermarket parts & service, retail distribution, logistics, leasing sectors and financial institutions since 1984

For over two decades ARCG Australia has developed extensive activities examining vehicle suitability for Australian operating conditions - both autos, SUVs and trucks - and served the components and vehicle distribution / aftermarket parts marketplace. This activity has resulted in many hundred of millions of AU \$ manufacturing and business growth.

Within Australia, ARCG activities concerning manufacturing, retail distribution, and serving holding groups and financial institutions occur primarily in Sydney, Melbourne, Adelaide, Brisbane and Perth. In 2005 the decision was taken to formalise Australasian and Asian-Pacific operations from Melbourne, operating from 101 Collins Street - interrelating closely 24/6 with ARCG London and Detroit managements as necessary. Australian based operations provide underlying focussed support for ARCG activities for clients throughout Asia-Pacific.



"...respected automotive acquisition and divestiture advice through complete transactions"

From acquisition and divestiture advice, from due diligence through transaction closure - ARCG can work with a client's advisors, banking organisations, holding companies and major investors providing strategic counsel, and to the extent required handling the complete transaction through due diligence to completion.

" ... maximising value, acquiring companies for less, selling companies for more using our automotive industry base - we get the job done"



worldwide.

Global services

Specialist automotive industry corporate, product and market knowledge used to assist managements grow vehicle, components, services and financing activities

- Passenger & Commercial Vehicle Manufacturers' global operations
- Component Suppliers' national and global operations
- Passenger car, SUV, light medium & heavy duty truck, bus & coach product
- Component assemblies & individual component sectors:
 - engine & driveline
 - suspension, steering & braking
 - electronics & mechatronics
 - interior & exterior trim
 - materials and processes
 - fuels and lubricants
 - infotainment, communications & telematics
- After-sales service and parts aftermarkets
- Restructuring vehicle retail distribution
- Construction equipment, cranes & agricultural machinery
- Transportation logistics strategy related to changing manufacturing and supply footprints
- Leasing and financing operations development
- Internationally recognised M&A Practice



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What can we do for you...

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